## STATE OF ARIZONA FILED

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STATE OF ARIZONA

DEPT. OF INSURANCE

DEPARTMENT OF INSURANCE

BY\_

In the Matter of

Docket No. 97A-043

FIDELITY AND DEPOSIT COMPANY OF MARYLAND

CONSENT ORDER

Respondent.

Examiners for the Arizona Department of Insurance "Department") conducted a rate conduct examination of Fidelity and Deposit Company of Maryland, NAIC #39306, hereinafter referred to as "F&D" and as "Respondent". The Report of Examination of the Affairs of F&D (the "Report") alleges that Respondents have violated A.R.S. §§ 20-400.01 and 20-1677.

F&D wishes to resolve this matter without formal adjudicative proceedings and agrees to this Consent Order.

The Director enters the following Findings of Fact and Conclusions of Law, which are neither admitted nor denied by F&D, and the following Order.

#### FINDINGS OF FACT

- 1. F&D is authorized to transact property and casualty insurance (including workers' compensation) and surety insurance in Arizona, pursuant to a Certificate of Authority issued by the Director.
- 2. The Examiners were authorized by the Director conduct a rate examination of F&D. The on-site portion of the examination was concluded on November 4, 1994.
- 3. F&D is a member of the Insurance Services Office ("ISO") and the Surety Association of America ("SAA"), rating organizations duly licensed by the Department to file rates on

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behalf of their members. ISO and SAA both file rates on behalf of F&D. The rates and rules filed directly by F&D as well as those filed on its behalf by ISO and SAA are hereinafter referred to as F&D's "filed rates and rules".

- 4. The Examiners reviewed 287 of the 2,594 surety bonds and 62 of the 1,000 commercial package ("CP") policies issued by F&D with effective dates from April 1, 1989 through October 12, 1994. Of these, the Examiners issued a total of 66 criticisms on 64 of the 359 files reviewed (18% error rate) because F&D:
- a. failed to include any documentation in support of the Schedule/IRPM credits/debits applied to six fidelity bonds.
- b. failed to include adequate documentation in support of the Schedule/IRPM credits/debits applied to three surety bonds and five CP policies.
- c. applied an unfiled 10% debit to all 20 fidelity bonds reviewed (100%) in Class Code 872, Pension Plans. As a result, the principals were overcharged by an aggregate of \$311. It appeared to the Examiners that this was a general business practice on all bonds of Class Code 872.
- d. issued one fidelity bond with a \$25 unfiled flat fee for a mid-term change to the bond. Company representatives stated to the Examiners that this was a general business practice on all mid-term changes to bonds of Class Code 872.
- e. failed to waive an additional premium of \$15 on one bond, although its filings required that all additional premiums of \$15 or less be waived.

. . . . .

f. failed to send a notice of premium increase to three CP insureds at least 60 days in advance of the effective date of the increase.

- g. failed to use the filed class code in rating one fidelity bond and its two renewals. As a result, the principal paid a total of \$276 less than he would have paid had F&D adhered to its filed rates and rules.
- h. failed to apply the filed deductible credit on one fidelity bond and its two renewals. As a result, the principal paid a total of \$24 more than he would have paid had F&D adhered to its filed rates and rules.
- i. waived an additional premium of \$134 on one contract bond although this was not permitted by F&D's filed rates and rules. As a result, the principal paid a total of \$134 less than he would have paid had F&D adhered to its filed rates and rules.
- j. failed to apply its minimum premiums on 17 surety bonds for Class Code 213, Conservator or Guardian Bonds. As a result, the principals paid a total of \$880 less than they would have paid had F&D adhered to its filed rates and rules.
- k. failed to document the development of rates on three CP policies to enable the Examiners to determine whether filed rates were used in determining policy premiums.

#### CONCLUSIONS OF LAW

1. By making adjustments to full manual premiums developed for fidelity and surety bonds and CP policies without adequate justification for the adjustments, Respondents violated A.R.S. § 20-400.01(B). By calculating policy premiums on the

basis of these adjustments, Respondents violated A.R.S. § 20-400.01(A).

- 2. By calculating premiums of fidelity and surety bonds and CP policies other other than on the basis of its rates and rules filed pursuant to A.R.S. § 20-385(A), F&D violated A.R.S. § 20-400.01(A).
- 3. By failing to send notices of premium increase to CP insureds at least 60 days in advance of the effective date of the increase, F&D violated A.R.S. § 20-1677(A).
- 4. By failing to document the development of rates on CP policies to enable the Examiners to determine whether filed rates were used in determining policy premiums, F&D violated A.R.S. § 20-400.01(D).
- 5. Grounds exist for the entry of the provision of the following Order.

#### ORDER

Respondents having admitted the juridisction of the Director to enter this Order, having waived the Notice of Hearing, having consented to the entry of this Order, and there being no just reaon for delay:

### IT IS HEREBY ORDERED THAT:

1. F&D shall cease and desist from failing to document the facts in support of adjustment to full manual premiums developed for fidelity and surety bonds and CP policies; and issuing fidelity and surety bonds and CP policies at premiums other than those based upon its filed rates and rules.

- 2. Within sixty (60) days of the filed date of this Order, F&D shall submit written action plans to the Director as follows:
- a. to monitor Arizona issued policies to enforce adherence to the provisions of its filed Schedule/IRPM Plans, including the necessity of documenting individual risk characteristics.
- b. to instruct and train all underwriting personnel in the documentation of rate development, and in the development and the application of the minimum premium.
- 3. Within sixty (60) days of the filed date of this Order, F&D shall file with the Director all rates and supplementary rating information which deviate from rates and rules filed by SAA and ISO on F&D's behalf, including the following if they continue to be used by F&D:
- a. F&D's rule for waiving premum adjustments of \$200 or less on contract performance and payment bonds;
- b. F&D 's rule to charge a \$25 fee for all changes to fidelity bonds in Class Code 872, Pension Plan.
- c. F&D's 10% debit applied to fidelity bonds in Class Code 872, Pension Plan.
- 4. Within 60 days of the filed date of this Order, F&D shall refund premium overcharges, plus interest at the rate of ten percent per annum from the date of each overcharge, to the following principals:

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Bond/Pol. #	No. of Years	Total Due
08908396	6	\$ 76.
09547541 09896942	3 1	24. 25.
09969816	4	65.
09969861	5	135.
09970451	5	50.
6 Principals	25	\$375.

- 5. Within 60 days of the filed date of this Order, F&D shall conduct a self-audit of all bonds with Class Code 872, Pension Plan, effective during the time frame covered by the Examination, to determine whether the principals were charged unfiled fees or premiums based upon unfiled rates, and return all such overcharges to the principals with interest at the rate of ten percent per annum from the date of each overcharge.
- 6. All payments referenced in Paragraphs 4 and 5 above shall be accompanied by a letter acceptable to the Director. A list of payments, and a detailed report of the self-audit, giving the name and address of each party, the amount of each payment, the amount of interest paid, and the date of payment, shall be furnished to the Market Conduct Examination Division of the Department within 75 days of the filed date of this Order.
- 7. The Department shall be permitted, through authorized representatives, to verify that Respondents have fully complied with all requirements of this Order.
- Respondents shall pay a civil penalty of \$5,000 to the 8. Director for remission to the State Treasurer for deposit in the State General Fund in accordance with A.R.S. §20-220(B). The civil penalty shall be provided to the Market Conduct Examination Division of the Department on or before February 10, 1997.

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9. The November 4, 1994 Report of Examination, and the objections to the Report filed by Respondents, shall be filed with the Department after issuance of this Order.

DATED at Phoenix, Arizona this 10 day of 1997.

John A. Greene Director of Insurance

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CONSENT TO ORDER

- 1. Respondent, Fidelity and Deposit Company of Maryland, has reviewed the attached Consent Order.
- 2. Respondent is aware of its right to a hearing at which hearing it may be represented by counsel, present evidence and cross-examine witnesses. Respondent has irrevocably waived its right both to demand a public hearing and to seek judicial review of this Order.
- 3. Respondent admits the jurisdiction of the Arizona Department of Insurance and the Director of the Arizona Department of Insurance, and consents to the entry of this Order.
- 4. Respondent states that no promise of any kind or nature whatsoever was made to it to induce it to enter into this Consent Order and that it has entered into this Consent Order voluntarily.
- 5. Respondent acknowledges that the acceptance of this Order by the Director of the Arizona Department of Insurance is solely for the purpose of settling this matter and does not preclude any other agency or officer of this state or its subdivisions or any other person from instituting proceedings, whether civil, criminal, or administrative, as may be appropriate now or in the future.
- 6. James I. Keenan, Jr. , who holds the office of Vice President, General Counsel & Secretary of Respondent, is authorized to enter into this Order for and on its behalf.

FIDELITY AND DEPOSIT COMPANY OF MARYLAND

February 25, 1997

(Date)

By James T. Leevan Jr.

COPY of the foregoing mailed/delivered 1 this 10th day of March , 1997, to: 2 Charles R. Cohen Deputy Director 3 Gregory Y. Harris Executive Assistant Director 4 Erin H. Klug Chief Market Conduct Examiner 5 Mary Butterfield Assistant Director 6 Life & Health Division Deloris E. Williamson Assistant Director Rates & Regulations Division Gary Torticill Assistant Director and Chief Financial Examiner 9 Corporate & Financial Affairs Division Cathy O'Neil 10 Assistant Director Consumer Services Division 11 John Gagne Assistant Director 12 Investigations Division Terry L. Cooper 13 Fraud Unit Chief Maureen Catalioto 14 Supervisor Licensing Section 15 16 DEPARTMENT OF INSURANCE 2910 North 44th Street, Suite 210 17 Phoenix, AZ 85018 18 James I. Keenan, Jr. Vice President, General Counsel and Corporate Secretary 19 Fidelity and Deposit Company of Maryland P.O. Box 1227 20 Baltimore, Maryland 21203 21 22 23 24 25 26

27